

AMBEY MINING Pvt. Ltd.



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COUNTRY: INDIA
WWW.AMPLGROUP.IN

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SAMRAT BANERJEE, IT MANAGER
AMBEY MINING PRIVATE LIMITED, INDIA

ABOUT AMBEY MINING

Ambey Mining Private Limited (AMPL) is an emerging force in India's huge market for coal mining, coal handling, infrastructure development and coal washing. AMPL has pioneered outsourcing to deal successfully with technical, political and local constraints, working with major coal subsidiaries and other leading private players.

THE MINER'S CHALLENGE

AMPL previously used Kaspersky, but Samrat Banerjee, AMPL's IT Manager, found that weekly scans were bringing the firm's machines to their knees. AMPL tried a variety of antivirus applications, including offerings from McAfee, Symantec, etc., but Banerjee observed that each presented a new round of challenges and all used complex central consoles. In addition, he noted, certain solutions were so embedded that they were exceedingly difficult to remove or replace, as business needs evolved.

“We were in need of an antivirus which was not so resource-hungry and utilized minimum bandwidth to download signature databases,” said Banerjee.

ESET'S SOLUTION

In 2012, AMPL moved to a managed ESET solution. AMPL now runs ESET Endpoint Antivirus on all its systems and enjoys less

resource consumption and minimum bandwidth usage to download signature databases.

AMPL also appreciates ESET's support for Lotus Domino Server. It allows only the primary server to download the signature database and distribute it internally to servers at branches, and in turn to the client system, thereby saving internet bandwidth.

“It is not at all resource hungry and most importantly protects my client system from malware, etc. ESET combines a lot of functions and features, such as removable media control and log aggregation together with antivirus and anti-malware protection,” Banerjee commented.

The high level of support offered by ESET was also a factor in AMPL's choice, according to Samrat Banerjee:

“ESET's Sales and Support Team were extremely friendly and helpful – even post-sale, where we generally face issues. Also it was a smooth journey in renewal: we got good pricing even though the license had expired for one month.”

He concluded: *“Definitely, every organization, big or small, should go for this product. Though I believe that all antivirus provides protection to the system, what ESET provides is something extra which is beyond protection. It's only after using it that one can feel the difference, as being an IT Manager I have experienced some other antivirus suppliers like Symantec, McAfee, Kaspersky, etc. in the past, but ESET is really charming.”*

KEY BENEFITS FOR AMBEY MINING

- Low bandwidth consumption due to ESET's **low system footprint, its small, super-efficient updates**, and AMPL's ability to download its signature database centrally and distribute internally.
- ESET's well-designed **Remote Administrator console**, which makes central management of IT security straightforward and effective.
- The **friendly and responsive customer support** provided by ESET, which continues post-sale and has enhanced AMPL's customer experience.
- ESET's **competitive pricing** and flexibility when it comes to renewal terms.